

**DISCOVER**  
the value of

# SOFTWARE THAT FITS

Companies invest great effort implementing ERP systems. Often they face a dilemma: modify their business practices to fit the software or modify the software to fit their practices. Disus-engineered customization and development services are cost-and-time-effective. Our strengths in Baan code and Baan tools, plus our own toolbox of software components, make customization a trouble-free proposition – during and after implementation.

## CUSTOMIZATION AND DEVELOPMENT SERVICES

Disus knows that customization for the sake of customization can be an expensive dead-end. We also know that well engineered development increases the performance and usefulness of Baan and quickly pays for itself. Disus experience makes the difference.

Disus always starts by determining exactly what our clients require their Baan system to do. Then, drawing on deep experience and familiar tools, we harmonize the software with their requirements. Often the preferred solution is personalization – a system add-on that doesn't alter the standard Baan code.

Companies often have common areas of friction with their enterprise systems. Disus developed its own software component kit as a robust, inexpensive means of effecting reliable solutions.

Imagine ironing out a major irritant or  
inefficiency in your Baan implementation  
in a matter of days – not months.

Imagine the solution costing thousands –  
not hundreds of thousands of dollars.

\* THE UNAVOIDABLE FINE PRINT. All prices quoted here are non-binding, realistic estimates based on previous, standard Baan implementations. Estimates reflect Disus' fees exclusive of: charges for services/materials (travel, accommodation, telephone); license fees for the Disus Transaction Adapter (where required, \$10K or less) and sundry client expenses.

## Some examples of recently implemented, component-based Disus solutions include:

- **Freight Management.** An easy way to manage actual freight costs and multiple shipment orders in Baan – our most popular customization. Adding simple freight costs to an order can be implemented with as little as one day \* of Disus' effort.
- **Shop Floor Order/Operation Data Capture.** Real-time input to Baan from the shop floor. Data capture for Baan Orders Complete can be implemented starting from \$5,000\*.
- **Accounts Payable Posting.** Eliminates repetitive data entry with automated processing from input files. Requires as little as 6 days of Disus' effort, starting from \$8,000\*.
- **Warehouse Automation.** Accuracy and efficiency with bar code input and wireless radio LAN/WAN. What's your workflow? What transactions do you want to process – Ship, Receive, Move, Count, Query? Forward your specs to Disus and we'll be happy quote a solution\*\*.
- **Hours Accounting Data Capture.** Real time input to Baan from the shop floor, with or without bar code technology, starting from \$5,000\*.
- **Archive Sessions.** Promote valuable archive integration with enhanced and extra Baan archive sessions that preserve data otherwise lost in standard archiving. Starting from \$2,000\*.

\*\*CAN'T FIND WHAT YOU'RE LOOKING FOR? Disus has developed hundreds of Baan enhancements. The chances are good that we have designed a solution similar to the solution you are looking for. Ask us to quote, we can deliver an effective solution quickly and cost effectively.

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**Freight Management** – This enhancement to Baan Shipping telescopes several Baan sessions into one, allowing the user to enter multiple shipments as part of a single Baan order and identify the actual costs of shipping the entire order. Freight Management saves time, improves efficiency and accuracy for Disus' customers. A wireless version is also available.

**Shop Floor** – We have implemented many flavors of Shop Floor automation. Popular versions use handheld terminals, PC's, terminals and web pages to populate Orders Complete/Operations Complete data into Baan Orders Complete/Operations Complete sessions. Disus knows that end user buy-off is critical to the effectiveness of its shop floor solutions.

**Accounts Payable** – The use of input files to automate posting in Baan Accounting sessions is a cost-effective way to eliminate repetitive data entry. We can use third party data files to populate Baan tables, increasing productivity and eliminating data entry errors for our customers.

**Warehouse Automation** – Disus combines bar code labeling, scanners and RF technology to bring the warehouse on line. Warehouse staff easily inputs Receipts, Put-Aways, Inventory Transfers, Cycle Counts, Picks and Deliveries data for integration with Baan sessions.

**Hours Accounting** – Disus has implemented this in several versions. In one, we use employee-specific bar codes to capture the 'Time' component of each manufacturing step. In another we use shop floor PC's to accommodate data entry. We avoid unnecessary expenses by leveraging the usefulness of our customers' existing hardware and infrastructure.

**Archive Sessions** – Disus has implemented dozens of different enhancements to standard Baan archiving. We facilitate useful archive integration by developing custom sessions to preserve Production Orders and Costing with Dates data; and to ensure Sales Order data isn't lost during standard Baan archive sessions.

## BUSINESS CASE

Once a Baan user-organization makes the business decision to customize their Baan system, there is no more cost effective way of achieving success than by using Disus' Customization and Development services. Disus' components-based approach has demonstrated again and again that important functionality and value can be added to Baan through the use of our software components. We know how to streamline Baan processes and sessions, add user-friendly access such as Inter/Intranet web browsers, and facilitate the integration and use of third party technologies. Disus' Customization and Development services are straightforward to implement and cost-effective to purchase/maintain.

## ABOUT DISUS

Disus is a full-service software engineering practice with more than 20 years of enterprise software experience, including Baan implementations and upgrades from Triton to Baan Vc. Disus' customers are primarily engaged in manufacturing and distribution – including automotive, aerospace and defense; and are located throughout the United States, Canada, Mexico and the U.K. We excel at supporting and developing solutions for companies that are already using Baan and are now focused on keeping their systems synchronized with changes to their business, their corporate structure, their marketplace and technology. From low-level technical assignments to strategic development projects, Disus knows how to support and enhance operating enterprise systems without disrupting business flow.

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Powerful and cost effective.

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